

PAINE'S CELERY COMPOUND IN GREATER NEW YORK.

Continued from Page Forty-nine.

TRIUMPHANT IN NEW YORK CITY.

Leading Druggists in All Sections of the City Agree That Paine's Celery Compound Has Proven a Blessing.

Declare That No Such Valuable Preparation Was Ever Handled by Them Before and Tell the Reasons for Its Success.

Gives New Life to the Timid and Nervous, Renews the Human System and Affords Health and Happiness to People Generally.

The representative druggists of New York City are agreed that Paine's celery compound is the greatest discovery in medicine made in this century. It takes no debate to bring about this agreement, nor is it necessary to hold a meeting to find out how opinion stands, the conclusion was foregone. The druggists give it promptly, willingly and eagerly. It is a point of pride for them to have their names associated with so magnificent a curative, and many of them urge their names at the head of the list. It was impossible to put their names at the head of the list, so the next best thing is by tossing the names in a box and drawing first out first served.

This is also done in regard to the portraits of the druggists, space allowing the printing of them all. The opinions of the druggists of a large city on the medicine which they serve out to the people carry with them weight of the most pronounced character, especially when those opinions come from the heart and are given for no other purpose than to let the public know what a good thing is. From the Battery to the Harlem River it is shown how highly pharmacists esteem Paine's celery compound. A composite ex-

pressing the prestige which this establishment has earned in the prescription department, anything that Mr. Eschmann might say concerning any particular feature of his business might be relied upon without the slightest hesitancy. Here is what he said about Paine's celery compound: "I am glad to place my portrait above a few good words in recommendation of such a mixture. I am ordinarily not disposed to talk of anything in the press about the value of any medicine, but Paine's celery compound has proven to be such a truly worthy preparation that I do not dislike to make an exception to my rule. You can tell the people that it will cure them. When I say this I mean that it will

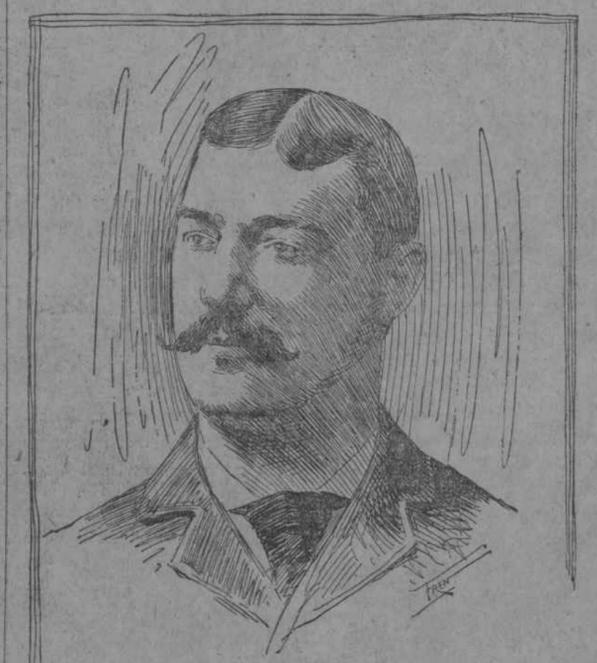


H. G. PRITTING, NEW YORK CITY.

cure them of almost any ailment based upon liver, stomach, circulatory or nervous derangement. I believe it will cure many other sicknesses, but of these I am quite sure. My customers have told me that it is the greatest recent discovery, and that they would not be without it. They all come back for more and frequently the call for it was so great that I found my stock suddenly run out. Now, to guard against this, I keep several cases on hand always. An old woman came to me yesterday and said she believed firmly that Paine's celery compound had prolonged her life five years. She said that after using the first bottle she felt that she had slipped of the spring of youth. Her nervous organization had been so played upon by mental anxiety, due to death and reverses, that she was on the point of complete collapse. She had tried numerous remedies, and they all failed to restore her to health. This is one instance out of hundreds of a similar character that I could cite to you, but I am a man of few words and think I have said enough."

E. D. PAXSON & CO., No. 1439 Broadway, says: "Paine's celery compound is a remedy which we have always kept in stock because it is a standard remedy, and there are constant calls for it. In the past few years the demand for it has steadily increased, and we hear nothing but the most earnest praise for its remedial qualities. I may add that it has become as indispensable to a druggist to have it in stock as it is for a grocer to keep sugar. I do not pretend to know its ingredients, but I do know that many and many a time persons have come to our store asking for another bottle. This, it seems to me, is sufficient indorsement. I know that were it not efficacious here would be no such demand for it."

HENRY C. BOTH, No. 159 West Twenty-third street, says: "No druggist could be without Paine's celery compound for the simple reason that it is always in demand. In the past few years this demand has increased, not in sudden jumps, as is the case with many proprietary medicines, but steadily and logically. There is seldom a day passes but that I hear a customer enter our store and say: 'Give me another bottle of Paine's celery compound.' It is such instances as this which convince us that it must possess exceptional virtues, and we are never, therefore,



HENRY BOHMFALKE, NEW YORK CITY.

without a large supply. Druggists are merchants and merchants meanly meanly what is demanded, and we have learned by experience that Paine's celery compound is demanded. From its sales we know that it is a remedy for various ills, because people do not buy that which effects no cure. That is why I always have plenty of Paine's celery compound in my stores, and you may be sure that I do not keep it

there from any motive of pure philanthropy, but because it is necessary that I should do so."

DRUGGIST E. L. FENDLER, Forty-second street and Broadway, says: "I sell more of Paine's celery compound than any other preparation on the market." These were the words of Mr. E. L. Fendler, of Forty-second street and Broadway. The stand is a long-established one, and Mr. Fendler has a wide acquaintance among the druggists and members of the medical fraternity of the city. "You may say," he continued, "that there need be no doubt in the minds of any of the public as to the virtue contained in this remedy. I feel sure that

public demands an article it is prima facie evidence that that article is a worthy one. We are never without a generous supply of the remedy, and from the fact that many persons purchase it from us regularly we are convinced that it contains valuable curative properties. The demand for the remedy has been steadily on the increase for several years, which denotes its popularity with the public. Not only has this been my experience, but I have heard many other dealers say the same thing."

CHARLES F. HANSON, No. 244 Sixth avenue, says: "It is necessary that we should keep Paine's celery compound in stock for the reason that we have many calls for it every day. To be without it would be like trying to keep a drug store without quinine. Every day the demand seems to increase. It is not a spasmodic increase, as is the case with certain proprietary medicines, but it is in equal demand at all seasons of the year. From the testimony of persons who have used the compound it is safe to assume that it performs all that is claimed for it."

DRUGGIST PAUL F. METZE, Forty-second street and Eighth avenue. Mr. Paul F. Metzke has hundreds of bicyclists to visit his store, at Forty-second street and Eighth avenue, every day for soda and other refreshments. He meets wheelmen, wheelwomen and wheel children of all ages and classes and conditions. Some are in the spring of life, some are robust, but the majority have taken to riding to build up injured nerves and cramped bodies. It thus happens that Mr. Metzke is very frequently called upon to administer tonics to the weak who have overestimated their capabilities and ridden at too hard a gallop. "I find," he said, "that Paine's celery compound brings almost immediate relief to the nervous and strained bicyclist. For this reason I always keep several bottles on hand, and sell a great quantity of it by the dose. The result is always surprising to the one who takes the medicine. A few moments ago with his wife, they had ridden from Grant's Tomb. She became suddenly weak and when brought in by her husband was almost in a faint. She revived immediately when I gave her a mixture of soda and Paine's celery compound. This was daily when the weather is good for riding. Bicyclists buy a great deal of Paine's celery compound from me by the bottle. I find it the greatest relief in the house for this reason. I think for a good, quick and unharmed medicine it must come in very handy for riders who do not care to waste time in fooling with other remedies. I am more pleased with it than any other prepared medicine I have."

THE EIGHTH AVENUE PHARMACY, No. 328 Eighth avenue, says: "We have always kept Paine's celery compound in our pharmacy, and have been compelled to do so whether we wanted to do so or not, because there are calls for it at all seasons of the year. It is not customary for us to say complimentary things about any proprietary medicines, but in the case of Paine's celery compound we think that we can well afford to make an exception, because it seems to be so useful. I know many people who have used it. I know many people who are never without it. Its sale has been surprisingly large and steady, which is the best possible guarantee of its worth."

DRUGGIST H. G. PRITTING, Forty-fifth street and Eighth avenue. At the corner of Forty-fifth street and Eighth avenue is located the drug store of H. G. Pritting. Mr. Pritting is a young man and what is popularly termed "up-to-date" in his business, which is very extensive. It might be said of him that he is a strikingly fit representative of that class of pharmacists who were born into the business. Although scarcely thirty years old he has been affiliated with druggists upward of twenty years. He can recall the time when he used the green soap on the mortar and when every one's determination to be "one of the boss" of that store. He has become the boss, and a most reliable one, too. His prescriptions run up into the tens of thousands. "I have a most friendly feeling for the Paine's celery compound company," he said, "because they have given me an article for sale which I can well be proud of. There is none like it. While I give customers any other prepared medicine they ask for, I do so with a great deal of hesitancy. I feel free to recommend Paine's celery compound, while I cannot say so much of the rest. This is because Paine's celery compound is absolutely and certainly beneficial and meritorious. This has been proven time and again. At this season of the year, when we have promise of milder weather, it should be used most liberally. It is certainly a splendid thing to tone up the system with. It reaches the nerve centers, regulates the circulation, strengthens the action of the heart and revives the liver. In no one remedy that I can think of is there as great a number of good qualities. My sales are increasing daily. In every case orders are renewed and in many a half-dozen bottles are applied for at one time. I hope to have it always in my store."

D. M. PRIEST, No. 206 West Twenty-third street, says: "It will afford me great pleasure to add my opinion of the virtues of Paine's celery compound. I have always kept it in stock ever since it has been on the market, and have frequently noted that it is constantly increasing in popularity. Never a day passes but that there are many purchasers for this old-time standard remedy, and I notice that most of them are old customers, and not people who come into my store and purchase only any one single medicine. There can be no doubt in the mind of any fair and impartial observer but that Paine's celery compound is the most popular remedy on the market to-day."

WILLIAM WEIN, No. 442 Seventh avenue, says: "For a good many years—in fact, ever since I have been in business here, I think—I have kept Paine's celery compound in stock. It has been necessary that I should do so, as there has always been a steady public demand for the medicine, which seems to be regarded as one of the standard drugs for the obtaining standard remedy. This about this remedy is the demand is steady, and is not confined to

any one season of the year, but sells as well in February as in May or June. Many of the remedies which we handle are sold only in the Spring or in the Winter season, but not so. Paine's celery compound, I can cheerfully say that it is the best seller on the market."

J. C. MORRISON, No. 202 Eighth avenue, says: "I take pleasure in saying that Paine's celery compound is a remedy which I have always kept in stock, and have every reason to believe that it does all that is claimed for it, because many people who try it once try it a second and a third time, while many more appear to keep a supply constantly on hand. It is, perhaps, the best seller of all the proprietary medicines which I have in my store. The fact that it sells so well is a strong recommendation for it, for no matter what efforts in the advertising line are made for an article it will not be generally patronized unless it possesses exceptional virtues."

J. C. MORRISON, No. 202 Eighth avenue, says: "I take pleasure in saying that Paine's celery compound is a remedy



E. L. FENDLER, NEW YORK CITY.

which no druggist can be without, from the fact that it is in constant demand. There are comparatively few such remedies, but Paine's is most assuredly one of them. No matter what certain people may say, the plain fact is that up-to-date druggists must keep what the public demands, and it certainly does demand Paine's celery compound. The demand for the remedy has been steady, which is a much more healthy sign than if the demand were spasmodic."

DRUGGIST HENRY BOHMFALKE, Forty-second street and Third avenue. Henry Bohmfalke is one of those reliable young druggists who, through close attention to business and keen observation of the peculiarities of the complaints of his customers, has acquired an enviable class of patronage. His spacious store is located at the

northwestern corner of Third avenue and Forty-second street, scarcely a stone's throw from the Grand Central Depot. He is daily visited by hundreds of persons of all classes and conditions who suffer from almost every kind of a disease. Many of them have not the time to consult a physician, and petition him to prescribe for them. "In nearly every case where persons tell me they are nervous, have headaches, cannot sleep nights and want a quick and effective remedy," he said, "I hand them some of Paine's celery compound, because I am certain they will find in it prompt relief. I have yet to



J. M. ROBINSON, NEW YORK CITY.

recall the instance where a customer came back and did not acknowledge that a world of good had been done by the use of this medicine. It is undoubtedly the foremost of all remedies. Scores of people come to me every week for more of this wonderful preparation. I am delighted to have it in my house for this reason, and must say that nothing has done my general trade more good than Paine's celery compound. It is good for almost any ailment, and I specially recommend it to those who are under any mental strain. It is good particularly for bookkeepers, bankers, brokers and those who have suffered because of overindulgence in any form." In his district Mr. Bohmfalke is considered



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one of the foremost of druggists, and his recommendation carries with it a great deal of weight."

CHUMMAN & SO., THE OPERA PHARMACY, No. 261 Eighth avenue, corner Twenty-third street, says: "Paine's celery compound is a remedy which is in constant demand, and for that reason we could never be without it. Never a day passes but that there is a call for it, and its popularity as a safe and sure remedy is very evidently on the increase. I have heard it spoken of very highly by people who have used it, in fact, I never heard any one who referred to it in terms other than complimentary. For this reason it is very safe to assume that it possesses all that its proprietors claim for it."

DRUGGIST C. A. HENRICHSEN, No. 2028 Lexington avenue. Druggist C. A. Henriksen's place is at No. 2028 Lexington avenue. Mr. Henriksen is a Dane. He was born in Copenhagen and, like his father, took to the drug business very early in life. He graduated from the Copenhagen Pharmaceutical College at twenty-one years of age. For seven years he was an apothecary at the New York Post-Graduate and Medical School and served several years in two local hospitals. His store is the largest in his district in Harlem, and Mr. Henriksen has had ample time and opportunity to observe and study the needs of the sick and debilitated. He is a great believer in Paine's celery compound as a regenerator of the broken-down human system. His stock on hand is always large, and he sells a great deal of it.

"I do not know what the compound is from personal experience," he said, "because I have always been blessed with the best of health. One, however, should not argue those things from an individual standpoint. A healthy man is never in a position to judge of the ills of others if he tries to do it by comparison with himself. All I can say is this: People come here, buy Paine's celery compound and then come back two, three, four and half a dozen times and ask for more. Because they all declare it to be good I have been brought to believe a great deal in it. I think it must be a great remedy. It has apparently cured, it does apparently cure and I suppose it will always cure. I am, strictly speaking, a prescription druggist, and think I have said a great deal in favor of Paine's celery compound when I speak in this way about it."

DRUGGIST J. M. ROBINSON, No. 2386 Third avenue. Druggist J. M. Robinson has been in business in Harlem for a long time. He has a store at No. 2386 Third avenue. He took a long course at one of the local colleges, and is said to be one of the best authorities on medicines in the city. Mr. Robinson is likewise well versed in prepared medicines, and of all those which he has handled declares that Paine's celery compound has held the lead. "I not only sell more of it," he said,

but it brings me more regular prescription trade than any of the others. This is because it is so good and reliable. Those who buy it upon my recommendation come back to tell me how much they were benefited by it, and usually, out of gratitude and reliance upon my word, patronize me thereafter for other goods. "Paine's celery compound is, without a doubt, the most popular thing I have in the house. Every other druggist with whom I speak says the same. I cheerfully commend it to the public."

J. N. HEGEMAN & CO., Broadway and Thirtieth street, says: "We regard Paine's celery compound as our strongest seller. We never say anything as to the remedial qualities of a proprietary medicine, but we have no hesitancy in speaking of it commercially. It is unquestionably one of the best sellers in the drug market to-day. We have noticed that its sales have been constantly increasing for the past few years, which would appear to be a strong recommendation."

THE WILSON PHARMACIES, Wall and New streets, Broadway and Thirty-fourth street, says: "We have always kept Paine's celery compound in stock for the reason that there has always been a demand for it. I know of no remedy for which there is a larger or more steady demand. Of course, we do not ask our patrons their opinion of the curative properties of any medicine, but the fact that many persons purchase it with unfailing regularity speaks for itself."

WEINMAN'S PHARMACY, No. 80 Seventh avenue, says: "Paine's celery compound is always kept in stock at this pharmacy because there is a never ending demand for it on the part of our customers. This demand seems to be ever on the increase, which fact speaks more loudly than anything that we could say. Every day we hear people praise it, and that, too, is a fact which requires no comment. I know certain people in this neighborhood who are never without it."

O. C. WEINMAN, No. 173 Seventh avenue, says: "I can say without hesitation that I believe from observation and inquiry that Paine's celery compound gives as much general satisfaction to its

DRUGGIST REINHARD ESCHMANN, No. 755 Ninth avenue. Reinhard Eschmann has the drug store located at No. 755 Ninth avenue. The house was established in 1838, and is one of the most reliable in that part of New York. When the city was mainly located on the West Side, Eschmann's stand was familiarly known throughout Manhattan Island. It has lost none of its old-time reputation, although numerous other stores have sprung up all about it. Consider-

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requently heard these sentiments expressed by some of the best known citizens of this part of the city. Surely, this is all the indorsement that is necessary."

BIRDSELL DRUG COMPANY, No. 255 Sixth avenue, says: "I have no hesitancy whatever in speaking words of praise for Paine's celery compound, because when the