



When the Winter Winds Blow

The complexion—a woman's chief charm—needs special care in winter weather. It needs the protection of an ideal emollient—one that will make chapping of the skin impossible. For this purpose there is nothing like

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The Kind That Keeps

The unmatched, unequalled emollient properties of D. & R. Perfect Cold Cream keep the skin constantly protected, and its daily use is a habit of refinement. It refreshes, cleanses and purifies. Tubes and Jars, 10c to \$1.50. Send a tube to a soldier or sailor. It is a comfort they need and will appreciate. Poudre Amourette: The face powder that adds a final touch of daintiness. Delightfully perfumed. Looks natural, stays on. Flesh, white, brunette, 50c. Both D. & R. Perfect Cold Cream and Poudre Amourette may be obtained of your dealer or by mail of us.

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DEPT. 453
DAGGETT & RAMSDELL
D. & R. Building New York



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WHO IS THIS?



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Sometimes, in his secret soul, he wonders how other men get on so well with people who are, to him, as incomprehensible as the dodo.

And yet it's so easy—so simple—so inexpensive to learn the secret of social success.

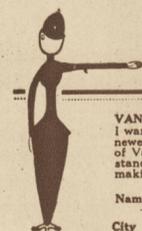
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Can you boast of a winter scene like this on your home-grounds? Have you found out how charming a winter garden can be? Think of a winter garden as a quiet, reposeful place, a Pine and Fir-scented place, illuminated by the white bark of the Birch and the red berries of the Holly, a place where the birds twitter their appreciation of the shelter from the cold wind, where the warmth and glow of the sun is reflected, and where the environment is happy and cheerful when the days are dull and depressing. You admire the beauty of the Pines. Possibly you are not acquainted with our big Firs and Spruces. When nature has wrought her worst havoc with snow and sleet, their beauty is only intensified as they bend fantastically under their icy load and glisten with crystal drapery. Come and study them. You will enthuse over their rare beauty and be glad to add them to your landscape. While you are here we will show you many rare plants that you can weave in. Then there are the brilliant-berried shrubs, as Black Alder, High-bush Cranberry, and Barberry, and bulbs which are apt to smile any time during warm spells, as Winter Aconite, Crocus, Snow-drop, Adonis, Narcissus, and Helleborus. Why not have a winter garden? We will gladly go into details with you or your landscape architect. We guarantee rare beauty during a period that is otherwise desolate. Write us today, or phone or visit us tomorrow.
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