

**GIRLS! USE "DANDERINE"**

Have Lots of Thick, Glossy, Wavy Hair.

Costs Only 35c. a Bottle, and Is One of the Largest Selling Hair Preparations Known.



If you value your hair and its beauty, just once try Danderine. All drug stores and toilet counters sell Danderine. Full directions on each bottle. You just try it!

**DEAF?**

Hear clearly and distinctly with a Little Gem Ear Phone



Simplest and smallest hearing device

The absolute superiority of the Little Gem was recognized at the Panama-Pacific Exposition, where it received the Gold Medal, highest award for ear phones, in competition with the world.

Try our Auto Ear Massage; used to stop head noises and improve hearing. Call at our office for a free, private demonstration. Expert advice without charge. Ask or write for booklet.

**GEM EAR PHONE CO., Inc.**  
802-BM Marbridge Bldg., 47 W. 34th St. at B'way, N. Y. C. Phone Greeley 3744  
Canadian Office—Royal Bank Bldg., Toronto.



**JOHNSON TUBULAR RACING OR HOCKEY FOR MEN AND WOMEN**

Skates of finest quality steel, aluminum finish. Shoe of superior black grain leather. Complete outfit.

Mail orders filled. Other Outfits \$5.95 to \$39.50

**DAVE GAS**  
831 Broadway Near 13th St.

405 B'way, 15 Cortlandt St. Near Canal St. Near Broadway

**Quality—Service—Price DALE**

BUY Direct from FACTORY AND SAVE MONEY



New Designs of Table and Floor Lamps  
Visit Our Display Rooms  
109 West 13th St., New York  
1 Door West of 6th Ave.

**Dale Lighting Fixture Co.**

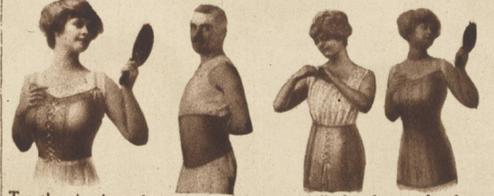
**Conspicuous Nose Pores**

How to Reduce Them  
Treatment for this trouble given in the 20-page booklet wrapped with every cake of Woodbury's Facial Soap. For sale at all toilet counters.

**LUX**

For all fine laundering

**To Reduce Your Flesh IN ANY PART DESIRED**



Try the simple, safe method used successfully by thousands of men and women for 15 years to reduce superfluous flesh.

**Dr. Walter's famous medicated**

**Rubber Garments**

For Men and Women

Cover Entire Body or Any Part

Endorsed by leading physicians and worn by society everywhere.

Send for Free Illustrated Booklet.  
**Dr. JEANNE A. B. WALTER,** (BILLINGS BLDG.)  
353 Fifth Ave., New York (Entrance on 34th St., 3rd Door East.)

**Don't Be Caught Napping Next Spring Demand Will Be Tremendous—Supply Limited**

**FOSTER & STEWART AWNING FABRICS**

Must Be Ordered Early to Secure Delivery



Made in Our Own Factories under a new process—sun and rain proof, any color scheme—to harmonize with building—in solid or striped effects—absolutely color fast—cannot run. Our material withstands the hardest wear. Classy inside—classy outside. F. & S. STANDARD Awning Fabrics are used on many of the most prominent apartment houses, homes and hotels in America. Order through the trade. Send for New Catalogue. Sold by leading awning makers, upholstery and department stores throughout the United States. Used by prominent couch hammock manufacturers.

**Foster & Stewart Co., Inc.,**  
Main Office and Factory: Brooklyn, New York, 373 Pacific St.  
Western Office: Chicago, Illinois, 327 South La Salle St.  
Mills at Willimantic, Conn.

**JANUARY SALE**

**Period Furniture**

DISCONTINUED PATTERNS at 50% of Regular Prices

Dining Room	Bed Room	Living Room
Sheraton Inlaid, \$375	3-Piece Suite	Arm Chairs, \$15
Mahogany	Burl Walnut, \$155	Upholstered
Reduced from \$685	With large Chiffonette	Reduced from \$30
10-Piece Suite	Reduced from \$300	3-Piece Suite
Adam, \$190	3-Piece Suite	Adam, \$160
Mahogany	Ivory Enamel, \$100	Cane Suite with 6 ft. Sofa.
Reduced from \$375	With Cane Panel Bed	loose Cushions and Bolster
And many others	Reduced from \$200	Reduced from \$320

**ODD PERIOD PIECES \$4<sup>UP</sup>** CHAIRS, DESKS, TABLES, Etc.  
**MANGES BROS.** Grand Rapids Furniture  
Established 1832. Manufacturers.  
668 to 672 Sixth Ave., S. E. Cor. 39th St.

**THE HARRINGTON SMALL GRAND**

Its beauty of tone and responsiveness to touch are made lasting by a durability that for 75 years has been expressed in the hardman piano. The same expert supervision is given in the making of both instruments.



**Hardman, Peck & Co.**  
433 Fifth Avenue, New York  
47-51 Flatbush Ave., Brooklyn

Priced at \$675

**"A Gift Which Will Be Treasured by Generations to Come"**



Army, Navy and Air Service  
Presentation Plaques, Genuine Bronze  
Size 11" x 12"  
Made by **ARTHUR JOHNSON MFG. CO., (Inc.)**  
14-16 Church St., Manufacturing Jewelers, New York.  
HONOR ROLLS MEMORIAL TABLETS MEDALS  
Send for Folder "B" To-day.

**SHOE CRAFT**  
27 W. 38th St. NEW YORK  
Fitting the Narrow Foot  
Widths AAAA, AAA, AA & A. All sizes including 8½, 9, 9½ & 10.

**A SALE OF SHOECRAFT FOOTWEAR** at 20% discount affords an unusual opportunity to buy these luxurious shoes at moderate prices. Fourteen of the season's most desirable models are offered, in a variety of leathers and colorings. A few are shown below.

In smartness, beauty and becomingness, as well as in fit and quality, ShoeCraft Shoes are unsurpassed. The same positive guarantee of satisfaction will be in effect during this sale as at other times, and careful fitting by experts is assured.

- LANETTE**  
Welted sole, Louis XV. heel. In Taupe Gray Buckskin or Granite Gray Buckskin; regular price, \$16. special \$12.80
- PATRIA**  
Welted sole, 1½-inch heel. In Gun Metal Vamp, Ivory Buck Top; Brown Russia Vamp, Taupe Buck Top; Brown Russia Vamp, Pearl Buck Top. Regular price \$15. special \$12.00
- ALLURIA**  
Hand turned sole, 2¼-inch Louis XV. heel. In Black Patent Leather or Cordo Russia Calfskin, regularly \$14. special \$11.20
- DORELLA**  
Welted sole, 1½-inch heel. In Black Kid or Nut Brown Russia Calfskin, regular price \$10, now \$8.00
- ASCOT**  
Welted sole, 1½-inch military heel. In Cordo Russia Calfskin, regular price, \$12.50, special \$10. In Gun Metal Vamp with Dull Kid Top, regularly \$12, now \$9.60
- ROSINA**  
Welted sole, 2½-inch Louis XV. heel. Patent Leather Vamp, White Buck Top; Beige Kid Vamp, Taupe Buck Top; Gray Kid Vamp, Pearl Buck Top; Tobacco Brown Kid, Beaver Buck Top; Pearl Kid Vamp, Pearl Buck Top; Ivory Kid Vamp; Ivory Buck Top; Golden Brown Kid, Ivory Buck Top; White Calfskin. Usual price, \$16. special \$12.80



**Red Cross Shoe FOR WOMEN**

For Sale in the Blyn Stores Exclusively in New York, Brooklyn and Newark.

**Arch Supporting Model**  
The style illustrated is the famous "Red Cross Arch-Supporting Model," a splendid boot for service and comfort. It holds the arch firmly yet easily—develops the weakened muscles and restores normal activity and comfort. Red Cross flexible soles bend with the foot, making walking tireless and pleasant. Orthopedic heels add the last touch of comfort to this perfect shoe.



Style 805½  
Black Vici Kid 7.50  
Nine-Button Spats, 1.50 & 2.00  
Fawn, light gray, dark gray, black, white. Patent Colt Pumps, Style 3040 4.50

**La-May Face Powder Is Pure!**

No White Lead—No Rice Powder—It Really Stays On Unusually Well.  
Up to the present time it has been almost impossible to get a face powder to stay on longer than it takes to put it on. You powder your nose nicely and the first gust of wind or the first puff of your handkerchief and away goes the powder, leaving your nose red, shiny and conspicuous, probably just at the very moment when you would give anything to appear at your best. A specialist has at last perfected a pure powder that women say stays on wonderfully well. It does not contain white lead or starchy rice powder (Poudre de Riz) to make it stay on. White lead poisons the skin and rice powder turns into a gray paste that encourages enlarged pores and unsightly complexions. This improved formula contains a medicinal powder doctors use to heal the skin. In fact, this new powder helps to prevent and reduce enlarged pores and irritations. It is called La-May (French, Poudre L'Amé). Because it is pure and because it stays on so well, it is already sold everywhere. The large size is only fifty cents and the trial size is twenty-five cents. When you use this delightful La-May and see how wonderfully it beautifies your complexion, you will understand why it is now used by over a million American women.



**The Nestlé Permanent Wave**  
The Original Invention  
Pretty head lines on a dancer's head are worth more than a hundred details. Well groomed, glossy hair tells more than a comb with diamonds. The best results in permanent waving are obtained at Nestlé's.  
Illustrated Booklet Free  
**C. NESTLÉ CO.,** 657 Fifth Av.  
Telephone Plaza 6541

**Frederick Loeser & Co.**  
BROOKLYN—NEW YORK  
Established 1860  
PARIS LONDON CALAIS ST. GALL

**NEW SWEATERS SPECIAL, \$10 and \$15**

Two from a number of exceptional new models most appropriate for southland wear—and for the Spring.

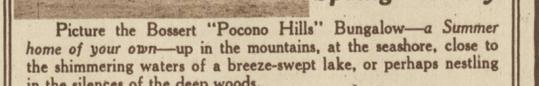


**Tuxedo Sweater \$10**  
(Below)  
Of fine wool closely knitted in striped effect; roll collar and front of self or contrasting color; smart, broad belt with metal buckle. Dark green, plum, navy, French gray, rose and copenhagen. Sizes 38 to 46.

**Middy Sweater \$15**  
(Above)  
Two pockets, new collar with fringed ends, separate sash to fasten front or back. Made of genuine alpaca wool in these color combinations: Sea blue with taupe; fenna with black; heather with tan; Chinese red with taupe; rose with gray. Sizes 36 to 44.

**\$575 f.o.b. Brooklyn**

**Order Now for Spring Delivery**



Picture the Bossert "Pocono Hills" Bungalow—a Summer home of your own—up in the mountains, at the seashore, close to the shimmering waters of a breeze-swept lake, or perhaps nestling in the silences of the deep woods. It will enable you to enjoy all the pleasures of outdoor life without any of its discomforts, and make you independent of the high costs of living at Summer resorts. Shipped in sections of convenient size for handling. Any two persons can quickly and easily assemble the parts. Expert labor not necessary. Simple instruction for assembling furnished. Absolute satisfaction guaranteed.

**Bossert Houses**

are built complete at our factory. Even the doors, windows and blinds are hung, roofs and walls shingled and repainted.  
The Bossert plant covers more than 32 acres, including a half-mile of waterfront along the Atlantic coast. The Bossert Export Department is prepared to handle contracts of any size.  
Price of Pocono Hills Bungalow, \$575 f. o. b. Brooklyn. Send check or money order for \$143.75. Pay balance of \$431.25 when notified bungalow is ready for shipment. Send 18c for catalog showing the full line of Bossert Houses.  
**Louis Bossert & Sons, Inc.,**  
1318 Grand St., Brooklyn, N. Y.