SITUATIONS WANTED—MALES.

YOUNG MAN, HAVING HELD EXECUTIVE POSITIONS, DESIRES EMPLOYMENT IN AN EXECUTIVE CAPACITY WITH WELL ESTABLISHED FIRM WHERE RESULTS CAN BE APPRECIATED AND PAID FOR ACCORDINGLY; BEST OF REFERENCES; SPEAKS FRENCH AND ITALIAN. C. E., 343 HERALD.

Young man (25), ability and energy, experience at office and assistant credit manager, wants position assistant to executive, where good judgment and experience will be valuable; 5½ years with one house. B. F., 243 Herald Downtown.

YOUNG man, 24 years of age, good education and experience, desires permanent change to position where honesty, energy and ability are appreciated; at present in sales department of corporation; reference also from State Engineer's office and the Automobile Bureau of Licenses. A. B., 154 Herald Downtown.

YOUNG man (22) desires position with responsible firm; can furnish references as to habits, character and honesty; willing to begin low if opportunity for advancement; have had some experience as city salesman. A. Schrage, 1,087 Myrtle av., Brooklyn, N. Y.

YOUNG man, four years with linen importers, two years dress concern, one year Broadway manufacturer, capable of taking charge of the department, wants position as stock clerk with firm which will appreciate a conscientious worker. Address O'Keeffe, 210 West 21st st.

YOUNG man (22), export experience, good penmanship, knowledge bookkeeping, stenography, typewriting, shipping, desires situation; A1 references. Responsibility, 141 Herald Downtown.

YOUNG man (28), well educated, bright and energetic, knowledge of bookkeeping and stenography, good correspondent, wishes reliable position; good home; best reference. E. Schiff, 931 Park av.

YOUNG man (18), with good handwriting, also good switchboard operator, wishes position, with chance of advancement; good references. Karl Leonhardt, 1,316 Broadway, Brooklyn. Telephone, 4048W—Bushwick.

YOUNG man, ambitious, determined to make good, can be depended upon every way; Christian (27), experienced salesman, inside work, wants chance; no canvassing; responsible. Schlip, 1,830 59th, Brooklyn.

YOUNG man, 18, Christian, high school education, employed with present firm more than two years, wants to better himself; knowledge stenography and typewriting; references. C. S., 488 Herald Downtown.

YOUNG, respectable colored man, willing, honest, sober and reliable, wishes position as useful butler or cook; can give references; last place two years. Address C. Palmer, 1,407 Fulton st., Brooklyn.

YOUNG man, 21, with five years' experience at shipping and stock keeping, desires position with manufacturing concern; will start with $8, with chance for advancement. Mark Lobel, 108 West 135th st.

YOUNG man (19-20) desires position as order or stock clerk, with experience in shipping department; give years with wholesale concern; A1 references. H. E., 471 Herald Downtown.

YOUNG man (24), clerk, desires to locate with concern offering opportunities to intelligent, conscientious worker; references. Weckberg, 716 83d st., Brooklyn.

YOUNG man, educated, presently with silk concern on entry clerk, wishes opening with wholesale house; highest credentials. Trustworthy, 209 Herald Downtown.

YOUNG man, good character, capacity of salesman; knowledge bookkeeping; executive and managing ability; salary secondary consideration; references. Experienced, 485 Herald Downtown.

YOUNG man, 25, experienced salesman, desires position large or small concern; knowledge bookkeeping, typewriting; moderate salary. Competent, 426 Herald Downtown.

YOUNG man of extraordinary ability desires connection with small prosperous firm where his exceptional efforts will be appreciated and his future a bright one. B. B., 215 Herald Downtown.

YOUNG man, 21 years old, Christian, high school graduate last year, living home with parents, desires position where ability will gain promotion. Address Asbury, 134 Herald.

YOUNG man (21), experienced office assistant, assistant bookkeeper, also typewriter, desires position with a reliable house at moderate salary; A1 references. Y. Y., 414 Herald.

YOUNG man wishing to learn building construction would like position as timekeeper or paster-up man. F. J. O'Brien, 177 Rogers av., Brooklyn.

YOUNG Frenchman wants position in private family as useful man; can take care of horses and auto; good references. Robert, 109 West 54th st.

YOUNG man, at present employed by commission house for last six years, desires to make change; electrical position preferred; best of references. Address J. D., 338 Herald.

YOUNG man (19), ambitious to sell, desires position where he can learn business thoroughly and become salesman. I. R., 421 Herald Downtown.

YOUNG man (21), well educated, knowledge bookkeeping, typewriting, clerical experience desires position. Address J. L., 170 Herald Downtown.

YOUNG man, 23, college graduate, ambitious, wishes inside or outside work with growing concern; office experience; references. R. A., 186 Herald Harlem.

YOUNG man desires a position in country on farm; salary $20 per month, with board; highest references. Address Dan Rehfeld, 35 Attorney st., N. Y.

YOUNG man, age 22, desires position where he may be advanced according to his ability; best reference; clerical, sales and outside experience. American, box 166 Herald Downtown.

YOUNG man, single, former college graduate of France, with years of experience and reference in the U. S. A., age 28, in search of strictly steady position. M. S., 244 Herald.

YOUNG man (27), experienced commercial letter-writer, wishes position where there are chances of advancement; salary moderate. P. G., 956 Whitlock av., Bronx.

YOUNG man (17), honest, ambitious, seeks position with chance for good future; some knowledge typesetting; best references. Cauter, 52 Jarmine st.

YOUNG man, 27 years, college education, would like to connect with a concern where there is an opportunity to go on the road. S. L., 148 Herald Downtown.

YOUNG man (20); 10 years' business experience; willing; anything; reference. Snyder, 60 West 128th.

YOUNG man, 21, desires position as clerk; four years' experience; is accurate at figures; first class reference. A. A., 196 Herald Downtown.

YOUNG man, 19, with three years' experience in silk business, desires position in same line; salary $12. Address A. H., 338 Herald.

YOUNG man, 19, wishes position; seven months' experience tracing floor plans. F. P., 202 Herald.

YOUNG, bright man (Danish) wishes position as useful houseman, city or country; good references. G. G., 210 Herald.

YOUNG man (22), experienced stenographer, correspondent and selling, desires position. Capable, 226 Herald Harlem.

$6,000 PER ANNUM.

Advertiser can give full value for above salary in executive ability, tact and energy; has had wide experience in financial and mercantile lines, is the kind that does things; now employed, but desires wider field. Address Best References, 147 Herald Downtown.

For other advertisements under this heading see Directory, Sec. 1, P. 2.

Situations Wanted—15c. for first 2 lines; 5c. each additional line Daily; 10c. line Sunday.

AGENTS WANTED.

Male.

AGENTS.—Steady employment and good pay for three months to a few reliable men. Write at once for particulars. D. Bartlett Supply Co., East Main st., Meriden, Conn.

AGENTS, $35 a week for two hours' work a day selling wonderful new household necessity; new selling plan, with free advertising; does it. Colette Mfg. Co., box G, Amsterdam, N. Y.

AGENTS.—$35 weekly selling our new inverted gas burners; also kerosene mantle burners; fastest money makers on market; particulars free. Simplex Gaslight Co., New York.

AGENTS, listen; our "substitute for slot machines" sells like wildfire; no capital required; exclusive territory. Anderson Game Co., Anderson, Ind.

AGENTS WANTED in every city and town to sell our self-registering savings bank; small investment necessary. For particulars address Consumers' Cooler Co., Michigan City, Ind.

AGENTS.—Free illustrated catalogue of big money makers ready. Write for it and free sample of latest patented necessity. Wyoming Valley Supply Co., box 322, Wilkes Barre, Pa.

AGENTS.—We pay well and give valuable premiums free for a few hours' work. Sample and catalogue free. The M. C. Boyd Company, 823 Arcade Bldg., Norfolk, Va.

AGENTS make 500 per cent profit selling gold window letters, novelty signs, changeable signs; 800 varieties; enormous demand; catalogue free. Sullivan Co., 1,224 Van Buren st., Chicago, Ill.

AGENTS coining money; patented household necessity; simple, catalogue (600 fast sellers) free. Lange Mfg. Co., desk B, 801 Riopelle, Detroit, Mich.

AGENTS MAKE $20 a day selling patented specialties; every article a gold mine; catalogue free. Oscar Mair & Co., 2948 North Fairhill st., Philadelphia, Pa.

AGENTS make $20 day selling patented specialties; send for free catalogue and sample; every article a gold mine. The Harlow Sales Co., 30, 31 Davidson Building, Washington, D. C.

AGENTS.—Send for free sample new article; gets you in every home and office; sells at sight; big profits. The Catskill Mail Order Co., Telechmanns, N. Y.

AGENTS.—Chewing Gum; sell to dealers in your town; clean, profitable business built up quickly with our brands; four flavors; novel packages. Write to-day. Helmet Co., Cincinnati, Ohio.

AGENTS to sell new substitute for slot machines; send $1 for sample. Anjou & Co., 118 Water st., Boyne City, Mich.

AGENTS—Luminous and gold name plates, signs, numbers; quick sellers; profits large; samples free. Wright Supply Co., ENGLEWOOD, Ill.

Help Wanted—30c. first 3 lines; 10c. each additional line Daily; 15c. line Sunday.

AGENTS WANTED.

Male.

AGENTS AND SALESMEN WANTED in every town in the United States to sell the IVORI PAD GARTER for men; actually sells on sight; the only garter without metal; ivory white fittings, lightest, neatest, most comfortable garter ever invented; best quality lisle, 25 cents per pair; best quality plain silk or corded silk, 50 cents per pair; full details and sample pair, either style, mailed on receipt of price or to $1 will mail you six pairs lisle or three pairs silk, assorted colors; agents and salesmen make more money quicker than on any other item ever offered; one agent sold two gross in forty-eight hours. Address Geo. B. Miller, Sales Dept., 50 Union square, New York city.

AGENTS.—Something new; $45 to $90 week; sells on sight; 100% on profit; no charge for territory; new automatic razor sharpener; guaranteed for life; Wingo made $1,050 profit six weeks; Stevenson selling 30 daily; quarter million satisfied customers; only device that hones and sharpens any razor, old style or safety; phenomenal money maker; men everywhere excited over the mysterious accuracy and perfection of this little machine; write to-day for full details, free; we want 1,000 agents in exclusive territory, at once. Address The Never Fail Co., 818 Colton Bldg., Toledo, Ohio.

AGENTS.—Wonderful opportunity; sell "Ambrew" concentrated beer extracts; makes real genuine intoxicating beer; right at home by adding water; saves 100% brewer's price; not near beer; not substitute, but real lager beer; no liquor license required; small package; carry week's supply, deliver as you sell; "Ambrew" is the concentrated ingredients of real lager beer; same machinery used by great breweries for brewing the best beer; big seller; we'll show you how to make money quick. American Products Co., Dept. 2,066, Cincinnati, Ohio.

AGENTS.—We want to start one good merchant of salesman in each town in the merchant tailoring business; we furnish a big, complete sample outfit free, no cheap folder or catalogue, but 600 large size samples, elaborate fashion portfolio and every accessory; no experience necessary; profits $5 to $15 a day; unlimited possibilities. Write at once for exclusive selling agency. Dept. 30, M. Ottell, Sales Manager, look box 488, Chicago, Ill.

AGENTS! Demonstrators! Street men! I manufacture complete line FOUNTAIN PENS, FOUNTAIN PENS, pearls, silver, gold, bands and plain; rock bottom prices; believe me, I sell more than all manufacturers combined, because I give biggest value; seeing is believing; take a tip; get catalog. Ira Barnett, Fountain Pen King, 61 Beekman st., New York. Established 1885.

AGENTS.—Well! Well! Great!—One man's orders $2,650 one month, profit $1,650. Lowry reports:—"I positively believe I could sell this article blindfolded and with a gag in my mouth." Take hold; experience unnecessary; wonderful invention; a self-wringing mop; quick sales; 100% profit; investigate; write to-day. U. S. Mop Co., 1,478 Seiss Building, Toledo, Ohio.

AGENTS.—Astonishing invention, just patented; new, lightweight, heavy duty, self-wringing combination hardwood floor brush and polisher; a child in few minutes' operation can give floor a mirror like finish; women delighted, pleased, enthused; all say indispensable; $12 daily guaranteed; get territory. Write now. E. W. Hayden & Co., Toledo, Ohio.

AGENTS.—Drop dead ones! Grab this new invention; low priced, water power home massage machine, marvelous; new field; big profits; sold on money back guarantee; "Margwarth sold 5 in 10 minutes, $1 in 2 days;" "Parker sells 8 first day;" "Hahn, 3 hours, profit $7.74;" Mrs. Fisher sold 6 in one family, made $1.60; startling opportunity make money fast. Duchess Co., 403 Seiss Bldg., Toledo, Ohio.

AGENTS.—233 1-3% profit for you and a mail order business of your own; 25c. article that it would beat; 55 orders in a day one agent's record; 25c. in stamps or coin brings complete sample and full plan in starting business for yourself. Airline D. Lancaster, Ohio.

AGENTS.—New wonderful discovery, just out, sells like wildfire; work all or spare time; experience unnecessary; 100% profit; sell to man, woman or child, all year; send five red stamps for sample and particulars. Victor, 149 West 35th st., New York.

AGENTS.—Portraits, Photo Pillow Tops, Photo China Plates, Frames, Sheet Pictures; prices reduced; 1 cent postage; guaranteed; $50,000 deposited; prompt shipments; 30 days' credit; catalogue and samples free. JAS. C. BAILEY CO., Dept. 71, Chicago, Ill.

AGENTS.—Coupon policies, best ever issued, $1,000 death, $7.50 weekly benefit, also benefit for accidental death from any cause; all for $1 yearly; introduced in 35 states; $250,000 deposited for protection. Great Eastern Casualty Company, Peerless Department, 176, Newark, N. J.

AGENTS, salary or commission; greatest agent's seller; every user pen and ink buys on sight; 200 per cent profit; one agent's sales amounted $620 in six days; another $32 in two hours. Monroe Mfg. Co., X 104, La Crosse, Wis.

AGENTS.—Exceptional opportunity for live men; the best, highly approved and safest mail box manufactured; 100 per cent profit; has not been shown yet; field wide open. Call or write, Klein, Kurz & Co., 1,017 Hamilton st.

AGENTS.—90c. commission on $1.50 book on health; new; needed in every house; strong recommendations; easily sold. WILLIAM F. BUTLER, 133 2d st., Dept. R., MILWAUKEE, Wis.

AGENTS make big money selling our metallic letters for office windows, store fronts and glass signs; anyone can put in place; one sample free. METALLIC SIGN CO., 437 North Clark st., Chicago.

AGENTS.—OUR goods are used in a million homes; every housekeeper buys and keeps buying; sells at 10c., costs you 4c.; sample and particulars free. Address B. Spencer, 221 Franklin st., Buffalo, N. Y.

AGENTS, GET PARTICULARS of one of the best paying propositions ever put on the market; something no one else sells; can make $4,000 yearly. American Products Co., 6,080 Sycamore st., Cincinnati, Ohio.

AGENTS—Our aim is to help you to success, if you are reliable and will call on merchants in your territory; elegant side line; good commissions; prompt remittances. Montel Mfg. Co., CINCINNATI, Ohio.

AGENTS.—Send for free sample and details; some agent new and rapid seller; big sales; profits; easy, pleasant employment. R. C. Werkheiser & Co., 141 Sharpe st., Wilkesbarre, Pa.

AGENTS and specialty men to sell new pocket lighter; will pay experienced men to sell exclusively; write to-day. McLaughlin Co., 10 East 23d st., New York city.

AGENTS.—GREATEST MONEY MAKERS ever placed in hands of agents; catalogue and sample free. C. A. Pines Co., Waterloo, Iowa; Warehouse, BUFFALO, N. Y.

AGENTS.—Household and office article; new. Address Wing & Co., Woodbury Heights, N. J.

A REAL money maker; every home will buy one; scientific invention; vacuum clothes washer; weighs 2½ lbs.; washes clothes in 20 minutes without any hand labor; money back if not satisfactory; sells at sight; $5.50; exclusive territory to live men. Continental Sales Co., 41 Union square.

A Money Proposition.—Do you want to own mail order business—be independent? Would you prefer a large city for one town or your vicinity or elsewhere? Printed matter furnished for half the profits; write for particulars. Hazen A. Horton, Dept. 104, Tekonsha, Mich.

ATTENTION!—Positions of trust in old established company, with prospect of advancement, for keen, ambitious men of good appearance, aged 30 to 40; ability to meet and talk with men essential. Address Box 287, Madison Square Post Office.

AS can clear $5 daily year round mailing music evenings, why look further? Send 10c. for facts, proof and beautiful new sheet music. Weber Music Co., Boston, Mass.

BE independent! Start a mail order business in your own home; we tell you how and furnish everything needed wholesale; an honorable and profitable business for man or woman; particulars free; many make $10,000 a year. Murphy Mfg. Co., North Norwalk, Conn.

DON'T work for others; start mail order business at home; I made $8,500 last year; let me tell you how; instructive booklet free. Voorhies, Desk 506, Omaha, Neb.

EARN $30 WEEKLY taking orders for cut rate groceries; OUTFIT FREE. Standard Grocery Co., 352 Arcade, Cleveland, Ohio.

ENERGETIC men and women every town and city make $8 daily handling the Williamson Electric Flexilyte; the FLEXILYTE sells in every electrically lighted home, office and shop, among tourists, students, actors, salesmen, nurses, &c.; steady, permanent business; one man sold 20 the first day; had never sold goods before. Address J. Williamson Company, 208 Broadway, New York city.

EVERY MAN who wears a collar needs Lovett's "Slip Easy" collar fastener and tie slide; 200% profit; 25c. article; big commissions; "Tie your tie without a tussle;" get perfect comfort, looks and fit; going fast; sample, gold plated, 10c. Write TO-DAY. Lovett & Co., Beverly, Mass.

EXPERIENCED French lady's maid, lately landed; speaks English; excellent seamstress, packer, traveller; references. Decoed, 223 West 35th st., city.

FIREMAN'S fire fighter; best chemical extinguisher; wants local representative. Wheeler Mfg. Co., 45 West 34th st., New York city.

FRENCH lady's maid; speaks English, Spanish; good hairdresser, packer and server, wishes good position. M. L., 157 West 18th st.

GLIDING CASTERS, just out; great money maker; won't scratch floors; save carpets, rugs, furniture in homes, hotels, restaurants, offices; cost 2c. set; sell 12 to 100 sets first visit; any one can put them on in a few minutes; so delighted they send you to neighbors; send 4c. for samples. Gliding Caster Co., 22 Warren st., Dept. 14, N. Y.

HE who has a prosperous new year is the Davis agent; join the happy throng; postal puts you next. Davis Soap Works, 604 Davis Building, CHICAGO.

IT costs you nothing to learn how to double your income handling our fast seller; particulars. Lee Specialty Co., Morristown, N. J.

LAMP.—200 hours of light for 1 cent; makes and burns its own gas from kerosene oil, which is vaporized by a glass ball burner; lamps used where people have no gas or electric; makes it possible to sell to every household; lamp made entirely of brass; rush $1.50; complete lamp will be sent, charges paid; we guarantee lamp as above stated or money refunded; open, county and State agents wanted; territory for United States and foreign countries. New Process Mfr. Co., 1 Lamp Room, Salina, Kan.

LEARN TELEGRAPHY.—Telegraphers wanted, wireless, commercial and railroad, account new eight hour law; salaries $14 to $30 weekly; easily learned, day or evening; positions assured. Brooklyn Telegraph School, 215 Fulton st., near Borough Hall, Brooklyn.

MAIL order books; sample 10c.; circulars furnished. Mutual Exchange Pub. Co., Columbus, Ohio.

MEN who are or have been industrial insurance solicitors or collectors; high grade, money making proposition. Address E. S. U., 140 Herald.

Help Wanted—30c. first 3 lines; 10c. each additional line Daily; 15c. line Sunday.

AGENTS WANTED.

Male.

MAKE $2 EVERY KIT YOU SELL!

Our pocket kit mends auto tire punctures in one minute; something new; sells on sight; get busy. Call between 10 and 12, or write for booklet, The Useful Co., 500 5th av., New York.

MAKE $25 to $30 weekly at home spare time; we, as manufacturers, offer wonderful opportunities to mail order beginners; experience unnecessary; enormous profits; unlimited sales; small investment; personal assistance; send for booklet. Pease Mfg. Co., Incorporated, Dept. T. D., 144 Broadway, Buffalo, N. Y.

MANUFACTURER of new exclusive linen heal and toe guaranteed hosiery, wants agent in every county; sales enormous; reorders insure permanent, increasing income; exclusive territory; credit. PARKER MILLS, 787 Chestnut st., Philadelphia, Pa.

MAN in every factory who is popular with fellow employes, to sell Developed Pecan Groves on easy monthly payments; liberal commission. Flint River Pecan Co., Chicago, Ill.

MANUFACTURER'S representative to market new tool to hardware, auto supply, machinist supply trade; exclusive. Scott-Ross Co., 1,651 Marquette Building, Chicago.

MEN and women agents wanted; fast selling article; retails for 25 cents; write to-day; will assign you territory; enclose stamp. A. S. Weller, 503 The Pike, Long Beach, Cal.

MEN and women make $20 a day selling patented specialties; catalogue free; agents sample, 35c. J. B. Carriger Co., 3 Liberty st., Bloomfield, N. J.

NATIONAL Casualty Co., 34 William st., insures men's and women's wages against loss of time when sick or hurt; $1 per month will pay $60 monthly; agents and managers wanted to open territory; good contract to producers; salary, commission. Room 604.

SALESMEN with an established trade to handle as a side line a newly patented article for infants' departments and druggists. Room 401, 500 5th av., New York.

SALESMAN, retail hardware store; active, with A1 credentials; give experience, age and salary expected. M. T., 189 Herald Brooklyn.

SIDE line, pocket samples; 10 minutes, $10 commission; high grade men only; no other need apply. Advertising Novelty Co., Newton, Iowa.

SUCCESS is yours if you work our new mail order plan; particulars free; write to-day. Chromatoscope Co., Dept. L., Norwalk, Conn.

THIS IS THE WEATHER STRIP SEASON WHEN OUR agents are making big money selling and putting up, with only a hammer, saw and nails, Ford's all wood weather strips at big profit; sales are quick and easy in cold and coldest. FORD MFG. CO., 115 Burns Block, Holyoke, Mass.

WANTED—AGENTS sell rich looking imported 36x68 rugs, $1 each; B. H. Carter, Milan, Tenn., sold 115 in four days; his profit $51; you can do as well; write for sample offer and unique selling plan; exclusive territory. Condon, importer, Station 26, New York.

WANTED—EXPERIENCED SALESMEN to sell Local View and advertising post cards. Apply by letter. EDWARDS & DEUTSCH LITHOGRAPHING CO., 2,320 Wabash av., CHICAGO, Ill.

WANTED—FIVE HUNDRED AGENTS; 100% PROFIT; fastest seller ever handled; write for particulars. A. C. JANNEY, Dept. 17, BASSETT, NEB.

WANTED—Agents to handle Kolesaver, the best proposition on the market; 100 per cent profit; send 10c. for sample package. Dept. A, 190 Pearl st., Hartford, Conn.

WE must have agents immediately to supply the tremendous demand for Little Cincher Ice Creepers; sell for twenty first evenings. American Sales Co., 106 West 32d st., New York.

WE pay $80 a month salary, furnish rig and all expenses to introduce guaranteed poultry and stock powders; outfit free; steady work. Bigler Co., X980, Springfield, Ill.

WHISKEY made at home, saving over 69% dealer's price; sample "Zanol" concentrated extracts; agents coining money. $40 to $80 weekly; sales; makes real article; no liquor license required; strictly legitimate; carry goods in pocket; deliver as you sell; used by liquor dealers for years; every one home is bathroom, with hot and cold running water, for $6.50; abolishes plumbing; water works; self-heating Little Wonder; Hart sold 16 in three hours, $5,000 to date; Ledewick, 17 first day; credit given; investigate to-day; best selling article; sample free; write Allen Mfg. Co., 3,498 Allen Bldg., Toledo, Ohio.

$100 to $500 MONTHLY MADE FITTING eyeglasses; opticians in big demand; easily quickly learned; write for free booklet "A," tells how. National Optical Co., St. Louis, Mo.

For other advertisements under this heading see Directory, Sec. 1, P. 2.

Help Wanted—30c. first 3 lines; 10c. each additional line Daily; 15c. line Sunday.

HELP WANTED—MALES.

AUTO INSTRUCTION.

Our $50 course, special this month, $15; complete course, 20 long road lessons, unlimited shop work, 1 to 6 cylinder motors, taught by experts; a call will convince you; positions waiting; license guaranteed; day and evening classes; open Sunday. Imperial Auto School, 228 West 47th.

A leading manufacturing and importing house of fancy goods, notions and novelties desires the services of a bright, energetic travelling salesman; must be well posted in the aforementioned lines; a position will be accorded the one who our men having accepted a political appointment. Address by letter only, stating all particulars, Joseph Marx, 692 Melrose av., Bronx, New York city.

A youth of 15 or 16 years as junior clerk in downtown office; must be well educated and of gentlemanly address and appearance; one who has had no previous business employment and who resides in permanent connection preferred. Address, in own handwriting, D. D., 107 Herald Downtown.

ASSISTANT TO AUDITOR WANTED IN LARGE MERCANTILE HOUSE; ONE FAMILIAR WITH THE PRINCIPLES OF ACCOUNTING AND WHO HAS HAD PRACTICAL EXPERIENCE IN A LARGE OFFICE; STATE REFERENCES, AGE AND SALARY EXPECTED. H. C., 392 HERALD.

A good opportunity for a young man understanding the piano to secure a position as retail salesman with a manufacturer of high grade instruments; must be intelligent and of good address. Answer, giving references, &c., High Grade, box 426 Herald.

A COLLECTION CORRESPONDENT AND OFFICE MANAGER wanted by an old established mercantile agency; must be a man of strong personality and fluent vocabulary; one having had actual experience is essential. A. J., 439 Herald Downtown.

ARE YOU CAPABLE OF EARNING FROM $2,000 TO $4,000 PER YEAR? IF SO, WE WANT YOU TO REPRESENT US IN NEW YORK AND VICINITY. APPLY BETWEEN 9 AND 11 A. M. TO ARNOLD DAMPER SELLING CO., 149 BROADWAY, NEW YORK.

ADVERTISING solicitor, on salary and commission, wanted for trade publications; a man of unquestionable ability, well acquainted with New York agencies and department stores; German-American preferred. Address, with particulars, Solicitor, box 86 Herald Downtown.

A young man, about 17 or 18 years of age, wanted for position in office large mercantile house; address, in own handwriting, stating salary expected, with references; experience not necessary. Importer, 448 Herald Downtown.

ADVERTISING artist to execute and originate ideas in drawings suitable for reproduction in publication as side line; confidential. Address Embroiderers' Information Bureau, 421 Herald Downtown.

ARCHITECT requires first class practical outside man for very responsible position; only those with good record considered, applicants to state full experience and references; Address Architect, 400 Herald.

ADVERTISING solicitor and trade paper special agency has an opening for a young man, who will be paid a commission on what he actually loses, to learn the practical soliciting end of the business. Solicitor, 191 Herald Downtown.

ADVERTISING solicitor for established monthly with 100,000 circulation; good proposition for right man; state age, experience and expectations. A. S., 449 Herald Downtown.

ACCOUNTANT, experienced student or senior, wanted by C. P. A. of large clientele; good prospects for right party. J. B., 410 Herald Downtown.

ACTIVE YOUNG BOY OF GOOD ADDRESS, JUST OUT OF SCHOOL, 15 TO 18 YEARS OF AGE; BROADWAY THUSE, ADDRESS RIBBONS AND SILKS, 458 HERALD.

A first class butler and valet wanted; must understand pressing gentlemen's fine clothes; apartment; personal references required; white or colored; sleep home; $8 weekly. Ray, 429 Herald.

ARCHITECTURAL Draughtsman—Wanted, architectural draughtsman; must be competent, with city experience; state reference and salary desired. S. L., 104 Herald Downtown.

A bright, energetic boy to run errands and be generally useful in manufacturing concern; salary $4. Apply, in own handwriting, A. A., 111 Herald.

AUTOMOBILE BODY SALESMAN WANTED BY HIGH GRADE MANUFACTURER; SALARY AND COMMISSION; STATE EXPERIENCES AND REFERENCES. A. M., 260 HERALD.

ARTISTS.—Fashion drawing pays big; complete training in four months; easy terms to students; good paying positions positively assured. Thomas School of Illustrating, 142 West 23d st.

AUTO TRANSPORTATION SCHOOL pays salary to students while training. $8, $9, $12 weekly; $25 deposit; license guaranteed; positions waiting; make application for 15th. 304 West 49th.

ARTIST, young man, for lettering and advertising agency work. Apply Mr. Dillenbeck, room 1,202, 45 West 34th st.

ADVERTISING, insurance and book men, who are hustlers, can make big money; quick sales, quick money. Call after 10, suite 35, 23 Park row.

A.—Want employment or better position? Get it; book tells how; 25c.; circular free. Acme Co., Dept. 3, Los Angeles, California.

A.—Salesman wanted; must have ability, experience and large acquaintance. 160 Broadway, suite 701.

ACCOUNTANTS, senior and two juniors; only men of character and experience considered; references. C. A., 141 Herald.

A convincing talker can make $10 per day with our leads; no insurance or books. Convincing 179 Herald.

A salesman wanted by paint and shellac house; must have experience. Manufacturer, box 119 Herald Downtown.

AN excellent opportunity for an experienced tinplate and metal salesman for city trade. Apply Merchant & Evans Co., 242 Water st.

ARTIST student to follow layout on commercial work; good opportunity. G. A., 106 Herald.

Help Wanted—30c. first 3 lines; 10c. each additional line Daily; 15c. line Sunday.

HELP WANTED—MALES.

AN EXPERIENCED FOUNTAIN PEN MAN WANTED; ONE CAPABLE OF TAKING ENTIRE CHARGE OF OFFICE AND SHIPPING ROOM; SPLENDID OPPORTUNITY AND GOOD SALARY TO RIGHT MAN; STATE FOR WHOM YOU WORKED TO RECEIVE CONSIDERATION. O. R., 218 HERALD DOWNTOWN.

AT THE OLD STAND, the Flatiron Building, the same liberal contracts direct with the EQUITABLE LIFE, together with the superior help given to old and new agents, can be secured as heretofore by calling on HERMAN LEROY, third floor, Flatiron Building.

ARE YOU THE MAN? HERE IS YOUR OPPORTUNITY! If you are ambitious and want to make big money and establish yourself in an INDEPENDENT business REQUIRING NO CAPITAL—we will teach you by mail all the secrets of the REAL ESTATE BUSINESS, including THOROUGH COMMERCIAL LAW COURSE, list with you readily salable properties, co-operate with you and assist you to permanent success. Our 64 PAGE FREE BOOK fully explains our methods and tells what it means to be the local representative of oldest and largest co-operative realty and brokerage corporation in the world. Write to-day to INTERNATIONAL REALTY CORPORATION, 123 Manhattan Building, Chicago, Ill.

ADVERTISING SERVICE SALESMAN.

We want a top notch salesman who has a record of results selling service; he must be able to talk, man to man, with executives of large corporations on sales promotion plans; he must have a permanent connection; we want a worker; for such a man we have a place worthy of his best efforts; write, giving full particulars, expectations, &c., in first letter; all replies will be considered confidential. Address T. N., 642 Herald.

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Salesman for dress, cloak and suit trade; one with experience only. B. N., 315 Herald.

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If you applied to a firm for a position and were interviewed by their accountant, the first question would be, "Do you understand controlling accounts?" Advertisements appear almost daily for bookkeepers who must understand controlling accounts, so if you desire to better your condition call will convince you; positions waiting; license guaranteed; day and evening classes; open Sunday. Imperial Auto School, 228 West 47th.

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BOOKKEEPING. Private, practical, individual instruction; day or evening; adults qualified within three weeks keep any books expertly; latest business methods; not nonsensical copying; thorough knowledge of systematic accounting; financial statements; controlling accounts; former students now bookkeepers, treasurers, auditors, commanding big salaries; get particulars. WRIGHT, specialist, 148 West 14th. 'Phone.

BOOKKEEPER, double entry, foundry and machine works, Harrison, N. J.; must be capable to take entire charge of books only, take off monthly trial balance and financial statements; one with some experience in this line of business and living in Newark or vicinity preferred; salary to start, $18; hours, 9 to 5. Reply in own handwriting, stating age, experience, &c., H. L., Griffin, Harrison, N. J.

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BOOKKEEPER and cashier wanted, 25 to 35 years old; one speaking and writing Italian and English; permanent position to thoroughly conscientious worker and not afraid of long hours; reference and surety company bond required; moderate salary. Good Worker, 239 Herald Downtown.

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BOOKKEEPER take charge of set of books, double entry system; permanent position for steady, industrious bookkeeper; no objections to elderly man if he knows his business; what we want is a good bookkeeper; salary, $20 to start. Apply by letter, Peerless, 68 35th st., Brooklyn.

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BOOKKEEPER'S assistant; by a Brooklyn machine tool house; must be modern office systems and cost accounts; chance for advancement; state experience and if now employed. Machinery, 216 Herald Brooklyn.

BOOKKEEPER, assistant; young man, Christian; under 25; must be quick, accurate, competent; willing, hard worker; permanent place for good man. Address, stating experience and references, Double Entry, 190 Herald Brooklyn.

BOOKKEEPER, young man, with practical experience; one familiar with general ledger posting preferred; state age, reference, salary expected. Y. W., 377 Herald.

BOOKKEEPER, to also have charge of uptown office detail; long hours; good opportunity; bond required; state salary, experience and references. R. E., 390 Herald Downtown.

BOOKKEEPER & GERMAN CORRESPONDENT. Simple double entry books; must be able to use typewriter; salary $15; good opportunity. Address C. C., 211 Herald Downtown.

BOOKKEEPER, experienced, to take entire charge set of books hardware business; state age and salary expected. L. S., 276 Herald.

BOOKKEEPER, experienced, large manufacturing business; good opening; state experience, salary. References, 164 Herald Harlem.

BOOKKEEPER in wholesale liquor house; experienced; Hebrew preferred; state recommendations. A. B., 188 Herald Brooklyn.

BOOKKEEPER.—Wanted, bookkeeper for uptown club; one who understands typewriting; references required. S. F., 107 Herald.

BOY, recommended, near Christian, at least public school graduate; $6. Boy, 332 Herald Downtown.

Help Wanted—30c. first 3 lines; 10c. each additional line Daily; 15c. line Sunday.

HELP WANTED—MALES.

BOY IN LARGE DOWNTOWN OFFICE; MUST BE BRIGHT, ENERGETIC, CHRISTIAN. C. J., 215 HERALD DOWNTOWN.

Boys wanted for wholesale millinery house; must be of neat appearance, willing and obliging. Address K. S., 266 Herald.

BOY wanted in office of manufacturing concern in Brooklyn; must be a good penman, willing and ambitious; one who has had some experience on typewriter preferred. Ambitious, 197 Herald Brooklyn.

BOYS wanted for running errands and general office work; splendid chance to work into clerical and bookkeeping positions; must be Christian, neat, fair penmanship, quick and accur